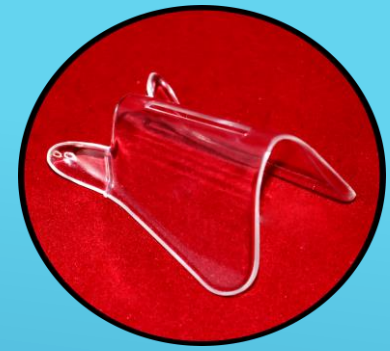


SESSION 2

CLINICAL EVIDENCES OF LE MED NASAL SPLINT
BY DR HOANG TRAN – THE INVESTIGATOR



A STUDY ON THE BENEFITS OF LEMED NASAL SPLINT IN SURGICAL RHINOPLASTY IN VIETNAM



Study discription

Type of study: PATIENT ORIENTED SURVEY

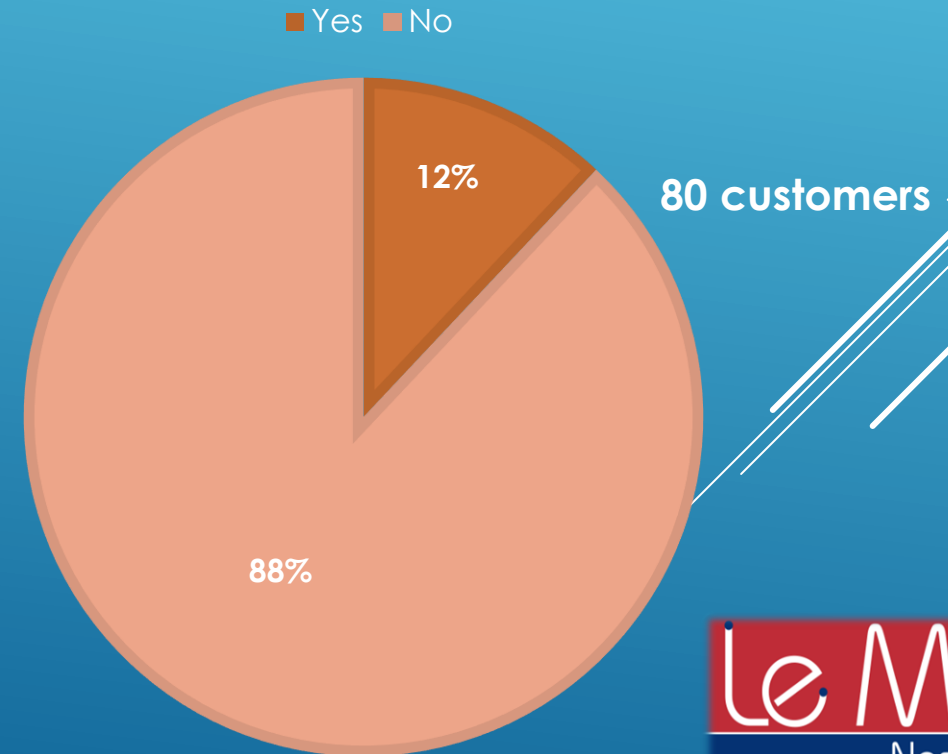
Objects: Nose surgery customers at Topaz cosmetic clinic.

Number of objects: n = 80 (customers)

Place of study: Topaz cosmetic clinic
Beauty house – 79 Ba Trieu st, Hoan Kiem ward, HaNoi, VietNam.

Period: 08/10/2018 – 15/11/2018

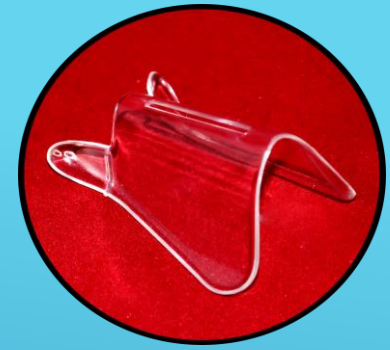
YET HAD NOSE SURGERY?



Internal survey only



A STUDY ON THE BENEFITS OF LEMED NASAL SPLINT IN SURGICAL RHINOPLASTY IN VIETNAM



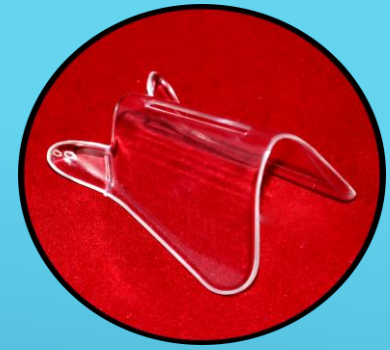
Study discription

CONSULTATION BEFORE SURGERY

- 100% of customers get consultation about the benefits of Lemed Nasal Splint



A STUDY ON THE BENEFITS OF LEMED NASAL SPLINT IN SURGICAL RHINOPLASTY IN VIETNAM



Study discription

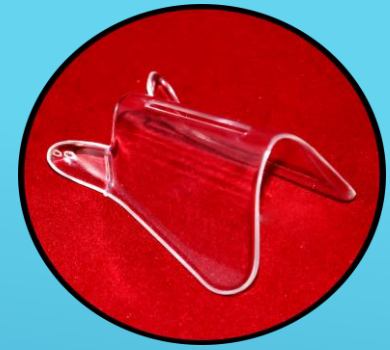
AFTER SURGERY

Customers use Lemed Splint right after the surgery.

Fluid (exudate) removing and cleansing schedule:

- On the first 2-3 days, Medical staff drains fluid and cleanses the nose (remove Lemed splint and re-apply).
- 5 days after surgery, Medical staff removes and cleanses Lemed Splint.
- Within 5-7 days after surgery, Medical staff removes Lemed Splint (depends on clinical condition of patient's nose)

A STUDY ON THE BENEFITS OF LEMED NASAL SPLINT IN SURGICAL RHINOPLASTY IN VIETNAM

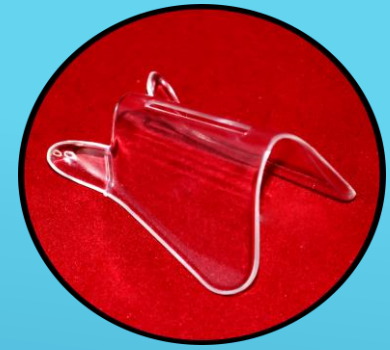


Study analysis

AFTER SURGERY

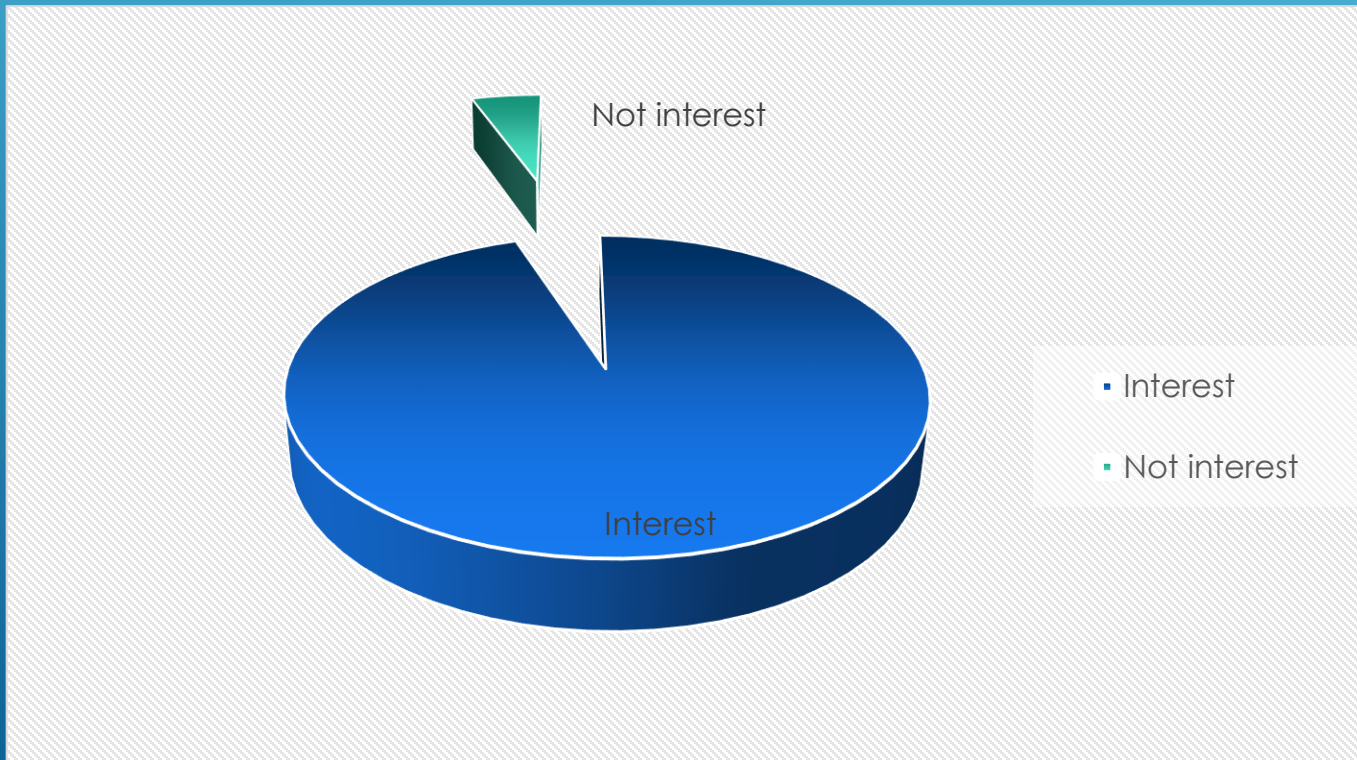
- Using set of questions (Opened and closed).
- Set of questions, 2 parts: Customer part and Medical Staff part.
- After finishing the use of Lemed Splint, customers are asked to answer the questions, including before – in using – after photos
- The result from the question – answer set is recorded, analyzed and processed objectively.

A STUDY ON THE BENEFITS OF LEMED NASAL SPLINT IN SURGICAL RHINOPLASTY IN VIETNAM



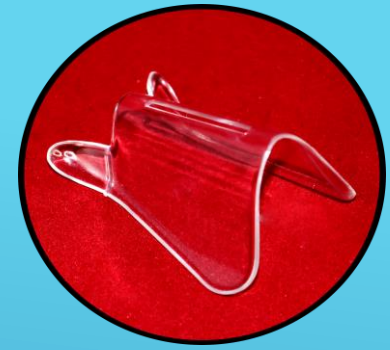
Study result

The interest of customer for Lemed Nasal Splint



- 95% customers interest in the benefit of Lemed Splint

A STUDY ON THE BENEFITS OF LEMED NASAL SPLINT IN SURGICAL RHINOPLASTY IN VIETNAM

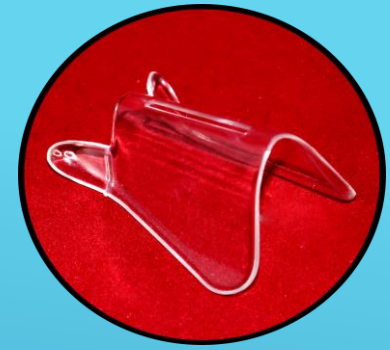


Study result

Customers' feed back after using Lemed Splint

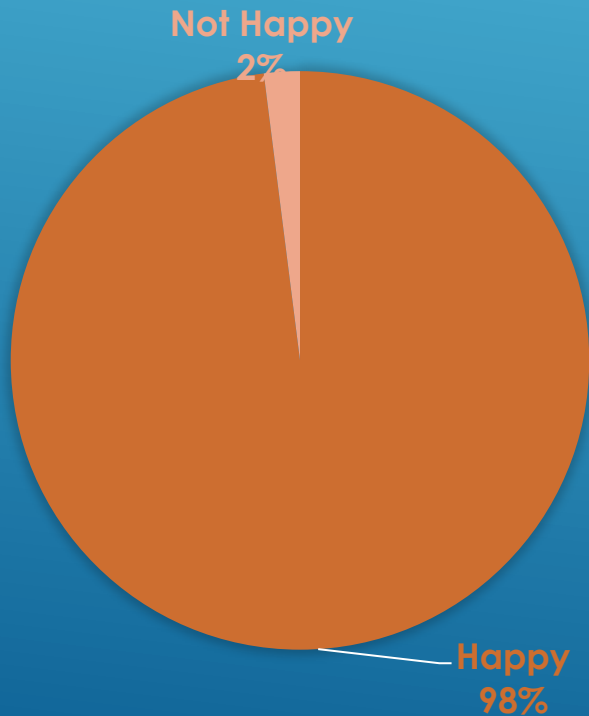


A STUDY ON THE BENEFITS OF LEMED NASAL SPLINT IN SURGICAL RHINOPLASTY IN VIETNAM



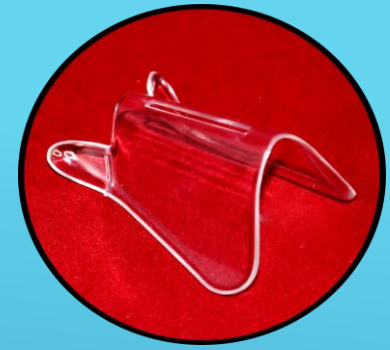
Study result

Customers' Happiness



- ✓ 100% of patients choose to use Lemed Splint instead of conventional splint.
- ✓ 98% of patients are willing to introduce Lemed Splint to other people.

A STUDY ON THE BENEFITS OF LEMED NASAL SPLINT IN SURGICAL RHINOPLASTY IN VIETNAM



Medical staff valuation

Why doctors choose Lemed Splint?

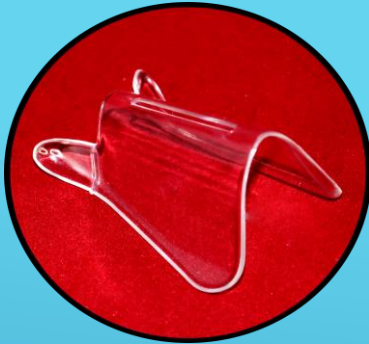
- ✓ Transparency => Easy to monitor patient's nose postoperatively
- ✓ Ensuring the patient's nose is in a correct form, shape and position => Maximise rhinoplasty result
- ✓ Encouraging patients and doctors communication postoperatively, especially when the patient has returned home.
- ✓ Reducing bleeding and swelling, achieving the best result possible in nose surgery

100%

Doctors happy with the result after using Lemed Splint for nose surgery

Le Med
Nasal Splint

A STUDY ON THE BENEFITS OF LEMED NASAL SPLINT IN SURGICAL RHINOPLASTY IN VIETNAM

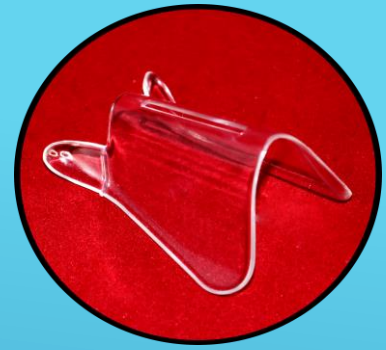


Medical staff valuation

Happiness (score out of 5)



A STUDY ON THE BENEFITS OF LEMED NASAL SPLINT IN SURGICAL RHINOPLASTY IN VIETNAM



Study discription



LeMed Splint helps stabilising bones, cartilage, silicon implant, filler... in a desired position, creating good symmetry and avoiding malalignment.





IMMEDIATELY

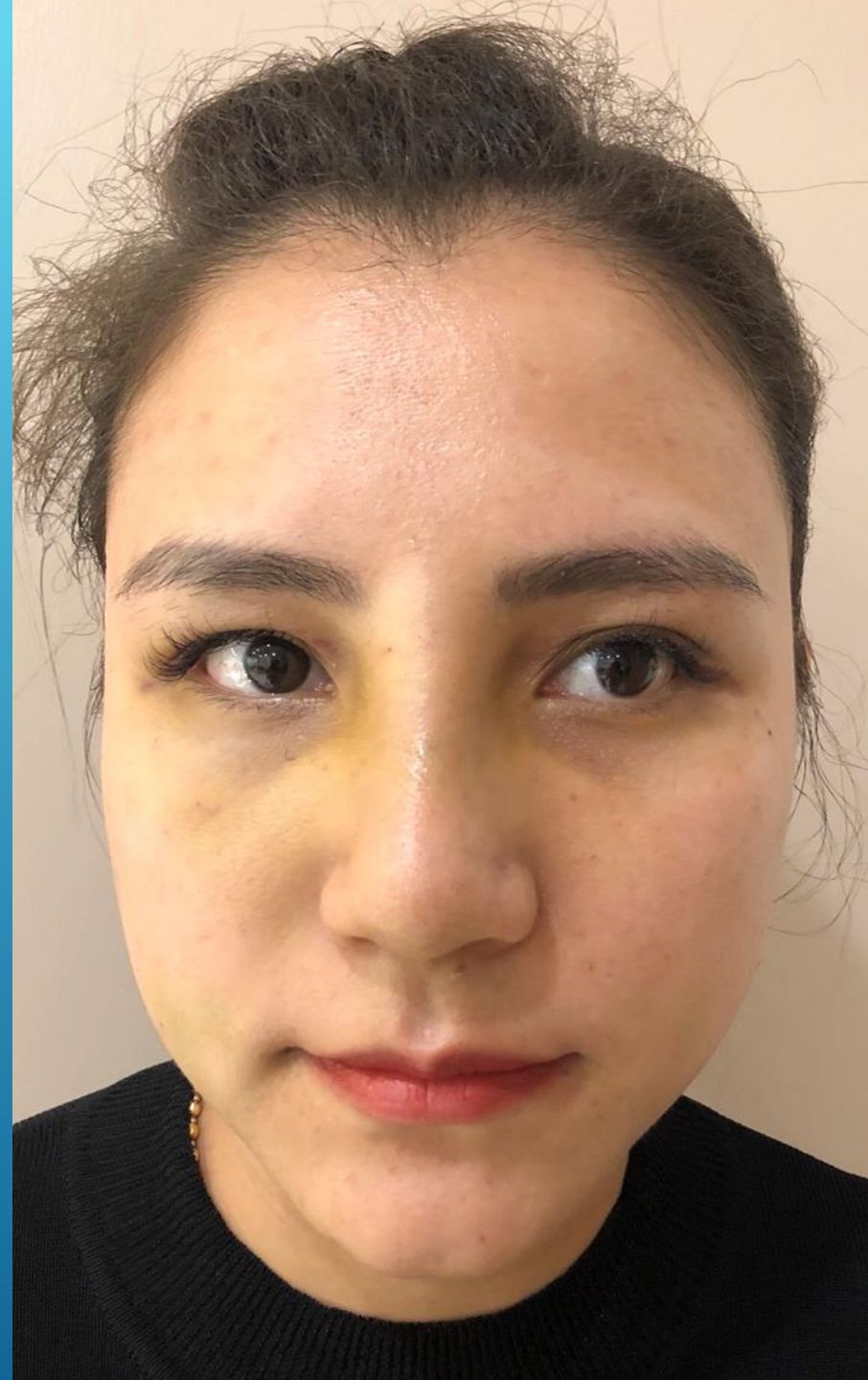
AFTER

SURGERY

Le Med
Nasal Splint



ONE WEEK
POST-OP
WITHOUT
USING
LEMED SPLINT



ONE WEEK
POST-OP
USING
LEMED SPLINT



Thank You!



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TYPICAL NASAL
TRAUMA WITH
FRACTURED BONE



TREATMENT USING
LEMED NASAL SPLINT



RESULT AFTER
ONE WEEK